

VOJVODINA
COME AND GROW



Municipality of **Titel**

Invest in Vojvodina

Global Market Access



Russia 142 million
EFTA 13 million
USA 317 million
EU 505 million
CEFTA 30 million
Belarus 10 million
Turkey 72 million
Kazakhstan 16 million

Duty-free export
to over 1 billion
consumer base



Quick Facts

SERBIA



Total area
21,506 km



Population
1.9 million



26 nationalities
6 official
languages



Export volume
\$ 4.9 bn



Export growth
rate 3.2%

VOJVODINA

Key export sectors
Manufacturing 85.5%

Food & Beverage	15.6%
Oil derivatives	8.9%
Chemicals	7.5%
Rubber & Plastics	7.4%
Machines & Equipment	6.8%

Major export markets
EU, CEFTA, Russia

Source: Vojvodinian Chamber
of Commerce, 2014

GDP 2014 € 33.075* bn

Currency Serbian Dinar (RSD)

Double Taxation Treaties
with 55 countries

*according to ESA 2010

Overview of Tax Rates

Corporate Profit Tax Rate

	Serbia	15%
	Romania	16%
	Hungary	19%
	Poland	19%
	Czech Republic	19%
	Croatia	20%
	Slovakia	22%

Salary Tax Rate

	Serbia	10%
	Czech Republic	15%
	Romania	16%
	Hungary	16%
	Slovakia	19-25%
	Poland	18-32%
	Croatia	12-40%

Standard VAT Rate

	Serbia	20%
	Bulgaria	20%
	Slovakia	20%
	Czech Republic	21%
	Poland	23%
	Romania	24%
	Croatia	25%
	Hungary	27%

Social Insurance Contributions

Pension & disability	12%	14%
Health Insurance	5,15%	
Unemployment	0,75%	
Annual Income Tax	10-15%	
Other Income Tax	20%	



5 day work week - 40 work hours
(net 37.5 hours a week)
30 min rest period per day

Vacation
min 20 days p.a.

Holidays
non-working
days p.a.
11 to 12

**Overtime
&
Night shift**
26% bonus
on basic salary

National Holiday
110% bonus
on basic salary

**Fixed-Term
Contract**
max 2 years

Trial Period
max 6 months

**Min Monthly
Salary**

NET
€174

TOTAL COST
€277

Incentives

State

FINANCIAL INCENTIVES

Funds are awarded for financing investment projects in the:	Manufacturing Sector
	Services Sector* (subject to international trade)
The level of funds is determined in accordance with a set of criteria:	level of eligible investment costs
	costs of gross salaries for new employees for a 2-year period

For more information, visit SIEPA website - www.siepa.gov.rs

NATIONAL EMPLOYMENT SERVICE GRANTS

Employment Subsidies Program	cca. € 1,250-2,500
Apprentice Program	cca. € 80-115 per employee
Re-training Program	max cca. € 750 per employee

Vojvodina

REIMBURSEMENT OF INVESTMENT COST

Minimum investment	€ 1 mil	New jobs created	30	Incentive	up to € 50,000
Minimum investment	€ 2 mil	New jobs created	100	Incentive	up to € 100,000

NEW EMPLOYMENT INCENTIVES

€ 1,150	Per every new job created
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Logistics



TITEL - Total Area: 262 km²



Distance from borders

HUN	CRO	ROM	BUL	B&H
161 km	170 km	140 km	372 km	144 km



Distance from highway

E-75	E-70
3 km	3 km



Distance from airport

BGD	Belgrade	OSI	Osijek	TSR	Timisoara
60 km		159 km		125 km	

Energy Potential



GAS

Municipality is gasified	100%
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Local pipeline length	152 km
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- Pressure on main pipeline max 50 bar
- Pressure on local pipeline max 4 bar



BIOMASS

Total land	26,219 ha
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Agricultural land	20,926 ha
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Arable land	18,562 ha
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Most common crops:
wheat, barley, maize, sunflower, soy



ELECTRICITY

No. of distribution substations	42
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Total network length (km)	200
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WIND

Average speed 4.6 m/s	at 100 m
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SOLAR

Insolation 270 days p.a.	2,000 hrs
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Infrastructure



ROADS

Regional road network	31 km
▪ Backo Gradiste-Curug-Zabalj-Sajkas- ▪ Kac-Sajkas-Titel-Perlez-Kovacica-Secanj	
Local road network	108 km
▪ Sajkas-Mosorin ▪ Road 129 ▪ Gardinovci-road 129	
▪ Gardinovci-Kovilj ▪ Titel-Mosorin ▪ Villovo-Mosorin	



WATERWAY

River Tisza & Danube length	46 km
▪ Port in Novi Sad distance 50 km	
Canal network length	205 km
▪ Irrigation/drainage system network 2,000 ha	



RAILWAY

Railway network length	23 km
▪ Novi Sad-Orlovat	
Axial pressure	16 t 32 t



SEWAGE

Sewage system	15%
Sewage network length	12 km

Why Invest

TOP 5 REASONS to invest in **Titel**

1

Favorable geographical position
Proximity of main industrial centers and
rivers Danube, Tisza, Begej

3

Availability of both Greenfield &
Brownfield locations

5

High-quality agricultural land

Access to skilled workforce 2

Broad set of municipal incentives
- various fee rates 4



growing your profits



increasing productivity



boosting competitiveness

Population

Total population

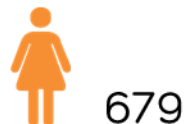


Workforce

Employed

March, 2015

Total = 1,556



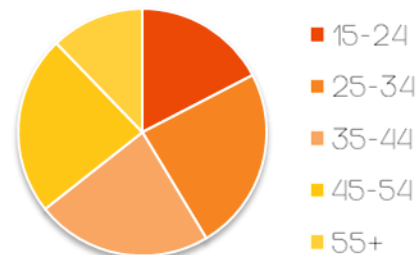
Unemployed

March, 2015

Total = 1,530



Unemployed
age structure



17%	24%	23%	23%	12%
266	367	352	358	187

Education



High Schools

School	Profile	#students	#graduates
Vocational high school	Economics	186	42
	AC Equipment Mechanics	19	8
	Car Mechanics	23	10
	Culinary	46	12
	Tourism	75	24
	Hospitality	22	10



Only 40 km to Novi Sad
where all high school
profiles and universities
are available

Key Sectors

Investment Opportunities

1 AGRIBUSINESS

2 TOURISM

METAL PROCESSING 3

Key Sectors

Processing capacities expansion

- 22,267 ha of high-quality agricultural land with the possibility of irrigation - 2,000 ha of irrigation/drainage network
- Livestock expansion potential due to high percentage of rural population and access to pastures
- Cereals crops - 13,050 ha
- Industrial crops - 4,900 ha

22,267 ha	Agricultural land
19,372 ha	Arable land
1,635 ha	Pasture
457 ha	Meadows
93 ha	Orchard & Vineyards

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1,635 ha	Pasture
457 ha	Meadows
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8,000 ha	Maize	400 ha	Vegetables
4,650 ha	Wheat	400 ha	Barley
3,300 ha	Soy	700 ha	Alfalfa, Roughage
1,200 ha	Sunflower	250 ha	Fruits

Investment opportunities:

- Processing capacities development: cereals, fruit & vegetables, meat & dairy

Agribusiness

Key Sectors

Diverse natural potentials

- Exceptional natural resources: two rivers (Tisza, Danube), natural reservoir (Titelski breg)
- Development potential for: Nautical tourism, Eco-tourism, Sports-recreational tourism, Hunting and fishing tourism, Event tourism, Rural Tourism
- Specific geographical position - makes it a potential nautical resort
- More than 20% of foreign tourist visits

Average tourist visits	
Overnight stays	200
Average annual visits	1,800

Overnight stays	200
Average annual visits	1,800

Current accommodation capacities
Hotel Tisza capacity 120 guests

Hotel Tisza capacity 120 guests

Investment opportunities:

- River Tisza pier/coastal development
- Marina development
- Accommodation capacities development

Tourism

Key Sectors

Available Brownfield locations

- Long tradition dating back to 1960's
- Potential for cooperation with local suppliers
- A number of suitable Brownfield locations

Former FOMG company location - production of metal equipment

Established in 1962 as a workshop, developing to a company for making metal products and metal cage equipment. In 1985 new production facility of 2,000 sqm has been built. In 1988 another hall for galvanizing treatment of metal has been built (decorative chrome plating, galvanization, and hard chromium plating) - with a system for wastewater treatment. The company used to employ more than 200 workers until it went under bankruptcy in 2012.

Bidding price is € 243,000

Former Agrocoop AD company location - 9,326 m²

Metal Processing

Top 10 Employers

COMPANY	SECTOR	COUNTRY	#EMPLOYEES
CIRIC AGRO MDZ DOO	Agribusiness	Serbia	53
POLY VERBUND PREMIX DOO	Plastics	Serbia/Germany	37
IRIS FARM	Pharmacy	Serbia	22
NELT DOO	Plastics	Serbia	16
OZZ SAJKASKA	Agribusiness	Serbia	14
RADULOVIC	Tourism	Serbia	13
ENTERIJER PETROVIC	Wood processing	Serbia	11
PROFIAKRIL DOO	Plastics	Serbia	11
CIGLANA	Brick production	Serbia	10
TITEL COOP DOO	Agribusiness	Serbia	9



Labor Cost - Titel

LABOR COST STRUCTURE

Average salary in Titel

January, 2015

NET Salary		224.17
Personal Income Tax	10%	21.32
Contributions (employee)	19.9%	60.99
GROSS Salary		306.49
Contributions (employer)	17.9%	54.86
TOTAL Cost		361.35

Production Sector Salary in Vojvodina

NET: € 334.15
GROSS: € 463.38
TOTAL COST: € 546.32

From July 1st, 2014
the employers have the right
for **refund** on the paid
personal income tax
& **social insurance contributions**

- + 65% refund for employing 1-9 workers
- + 70% refund for employing 10-99 workers
- + 75% refund for employing 100 + workers

Greenfield Locations

Location 1

Industrial zone - Titel South 1

Land size: 450 ha

Available: 35 ha

Ownership: municipality

☒ Sale ☒ Lease

Location 2

Industrial zone - Mosorin

Land size: 34 ha

Available: 34 ha

Ownership: state

☒ Sale ☒ Lease



Especially suitable for setting-up production for dairy processing, abattoir, biomass - due to dominantly developed agricultural sector (one of the largest milk producers in South Backa district, where there several thousand fattening pigs)

Infrastructure



☐ Electricity



☐ Water



☒ Gas



☐ Sewage



☒ Optical Cable



☒ Electricity



☒ Water



☐ Gas



☐ Sewage



☐ Optical Cable

Brownfield Locations



Location 1

Agrocoop AD

Land size: 9,326 m²

Ownership: bankruptcy

☒ Sale ☐ Lease



Location 1

FOMG AD

Land size: 142 ha

Production facility 1: 0.27 ha

Production facility 2: 0.21 ha

Ownership: municipality

☒ Sale ☐ Lease

Infrastructure



Construction Procedures

Upon receiving the investor's request, the consolidated construction procedures are conducted in the following phases:

Upon receiving the application:

Issuing the location conditions for the cadastre parcel suitable for construction - from the day of obtaining all special conditions, permits and other documents.

Issuing the construction permit - from the day of the submission of the request.

Based on registering the construction work, **issuing the verification for receiving the application** without delay, provided that the complete documentation has been submitted.*/**

Issuing the occupancy permit, upon receiving the submission of the request.

Issuing the final approval upon receiving the submission of the request.



PHASES & TIMELINE

In total: **28** working days

5 no later than:
working days

5 no later than:
working days

5 *Registering the construction works
to receive acceptance/rejection

3 **subsequently, submitting the request for
infrastructure installations
working days

5 no later than:
working days

5 no later than:
working days

Success Stories



Your Partner in Municipality

CONTACT US

Municipality Office

Dragan Bozic - Mayor



Phone: +381 21 860 186



Email: bozic@opstinatitel.rs

Zorica Kurucin - Local Economic Development Office



Phone: +381 21 860 186



Email: zoricakurucin@opstinatitel.rs

VIP Services

Tailor made solutions



Location marketing



Business incubators



Aftercare support



Policy advocacy



Vojvodina Investment Promotion - VIP

Narodnog fronta 23d, 21000 Novi Sad, Serbia

Tel: +381 21 472 3245

Fax: +381 21 472 1921

E-mail: office@vip.org.rs

Web: www.vip.org.rs

